

Contact Information and Terms and Conditions - 23109 Furniture, All Types (except Hospital Room and Patient Handling) (Statewide)

Contractor Name:	Steelcase Inc.
Manufacturer's Product Line(s):	Steelcase Inc.
Price List	200.A August 2022 Price List Update
Categories Offered from Matrix:	1,2,3,5,6,7,8,9,10
New York State Contract #:	PC68425
FEIN/TIN:	380819050
NYS Vendor ID#:	1000009238
Minority or Women Owned Business Enterprise (M/WBE):	No
Service Disabled Veteran Owned Business (SDVOB):	No
NYS Small Business:	No

Main Contact:	Alex Petakas
Phone:	718.878.0546
Email:	apetakas@steelcase.com

For Orders:	Rosie Delinck, Matt Lieske
Phone:	616.475.2233
Email:	rdelinck@steelcase.com
Website:	

Prompt Payment Discount:	No
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Enter Discount Ranges.

Price List Name & Date	% Discount off list price (required)	Are Volume Discounts Offered?	Volume Discount \$200,000+	Volume Discount \$500,000 - \$1,250,000	Volume Discount \$1,250,000+
Answer, Answer Beam, Answer Fence, Answer Freestanding Desking, Duo Storage for Answer, Standard Lighting	69.00%	Yes	No Additional Discount	70.93%	72.41%
Avenir	68.70%	Yes	No Additional Discount	70.35%	71.26%
Kick, Montage	68.00%	Yes	No Additional Discount	69.77%	70.69%
Pathway Post & Beam System, Duo Storage for Post & Beam	64.75%	Yes	No Additional Discount	65.70%	66.67%
Steel Seating - Criterion, Player, Protégé	68.00%	Yes	No Additional Discount	68.39%	68.96%
Reply, Cachet, Move, c:scape, cobo, i2i, Node, Qivi, Verb, Elbrook, Karman, Tenor	55.00%	Yes	No Additional Discount	56.40%	58.62%
Think - Task	59.10%	Yes	No Additional Discount	60.47%	61.49%
Steelcase Series 1, Steelcase Series 2, FLEX Collection, FLEX Height Adjustable Desk, Flex Active Frames, Perch Stool, Flex Personal Spaces	59.10%	Yes	No Additional Discount	59.10%	59.20%
Amia, Gesture, Mackinac	58.00%	Yes	No Additional Discount	60.47%	61.49%

SILQ Seating	53.00%	Yes	No Additional Discount	54.82%	55.95%
Leap	64.00%	Yes	No Additional Discount	65.70%	66.67%
Leap WorkLounge	51.00%	Yes	No Additional Discount	52.91%	54.02%
B Free Furniture, B Free Seating; Brody Lounge Seating, Umami, FitWork, Nooi by Wiesner Hager	51.00%	Yes	No Additional Discount	52.33%	53.45%
Max Stacker III	60.00%	Yes	No Additional Discount	61.05%	62.07%
Universal Privacy Modesty Screen	55.00%	Yes	No Additional Discount	56.40%	57.47%
Adjustable Tables - Airtouch, Privacy, Steelcase Worktools, Universal Cable Management Kit, Ology Walkstation	55.00%	Yes	No Additional Discount	56.40%	58.05%
Migration SE, Migration SE Bench, Ology Desk, Ology Bench	58.00%	Yes	No Additional Discount	60.59%	61.63%
Kart Seating	52.50%	Yes	No Additional Discount	52.91%	53.74%
media:scape, media:scape Lounge, Scape Series Tables, Lighting - Steelcase Eclipse	50.00%	Yes	No Additional Discount	51.14%	51.70%
Divisio Screens, Sylvi Lounge, CF Series Intro, Flex Dock	50.00%	Yes	No Additional Discount	52.33%	53.45%
Exchange Tables, Tava Seating	50.00%	Yes	No Additional Discount	50.88%	51.42%
Pocket	50.00%	Yes	No Additional Discount	51.42%	52.50%
Relay Arm	50.00%	Yes	No Additional Discount	50.85%	51.95%
Steelcase Health Seating, Steelcase Health Casegoods, Steelcase Health Separation Screens, Convey, Embold	50.00%	Yes	No Additional Discount	50.84%	51.40%
Surround, Orangebox Furniture	46.88%	Yes	No Additional Discount	49.19%	50.86%
Elective Elements, Elective Elements Parametric, Ellipse	60.00%	Yes	No Additional Discount	62.79%	63.79%
Universal (Univ) ITC/OTC Bins/Shelves, Univ Pedestals, Univ Systems Worksurfaces, Univ System Wood Worksurfaces, Univ Tables	65.00%	Yes	No Additional Discount	70.93%	72.41%
Universal (Univ) Lateral Files, Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Univ Storage Acc., Overfile Cabinets	66.75%	Yes	No Additional Discount	67.44%	68.39%
High Density Storage	66.75%	Yes	No Additional Discount	69.77%	71.26%
TS Fixed Pedestals, TS Mobile Pedestals, TS Tower Too, TS Underworksurface Laterals, TS Lateral Files	62.00%	Yes	No Additional Discount	66.86%	68.97%
TS Bins & Shelves, TS Worksurfaces, Kick Freestanding Casegoods	65.00%	Yes	No Additional Discount	66.86%	67.82%
Currency, Currency Enhanced	56.50%	Yes	No Additional Discount	58.14%	59.20%
Siento Seating, Sarto Privacy Screens, Work Tents, Universal Hard Surface Screen	55.50%	Yes	No Additional Discount	56.40%	57.47%
Steelcase Wood & Steelcase Wood Seating	56.50%	Yes	No Additional Discount	57.47%	58.05%
Turnstone, Uno, Crew Seating, Crew Guest, A La Carte	56.00%	Yes	No Additional Discount	58.14%	59.08%
Frame One	53.00%	Yes	No Additional Discount	55.56%	57.32%
Groupwork, Sawyer, Verlay	56.00%	Yes	No Additional Discount	58.14%	59.20%
Privacy Wall, QtPro, Everwall	57.50%	Yes	No Additional Discount	58.14%	59.20%
PW_LSG (Privacy Wall Lite Scale Glazing),	52.00%	Yes	No Additional Discount	56.02%	57.74%
IRYS	52.00%	Yes	No Additional Discount	53.49%	54.60%

Low Profile Floor	54.00%	Yes	No Additional Discount	55.23%	56.90%
Architectural Modular Power, Thread, V.I.A., Flex Mobile Power, LED Intro Task Light	51.50%	Yes	No Additional Discount	52.45%	53.53%
LED Linear Light, LED Shelf Light, Bottomline Task Light	55.00%	Yes	No Additional Discount	56.98%	58.62%
Sans, Flow, Premium Whiteboard, MOTIF, Mobile, Serif, ToolBar, Textura Mobile, Orangebox AirPods, Orangebox On the QT	47.00%	Yes	No Additional Discount	48.84%	50.00%
Coalesse (Excluding Arzu, Viccarbe), West Elm Work Collection	52.50%	Yes	55.00%	55.00%	55.00%
Coalesse Carl Hansen Seating / Tables	50.00%	Yes	50.86%	50.86%	50.86%
AMQ	54.75%	Yes	58.00%	60.00%	60.0%
AMQ Embank	57.62%	Yes	59.24%	60.28%	60.28%
AMQ Tektis	56.92%	Yes	59.56%	60.72%	60.72%
Authorized Resellers	Yes - See Authorized Dealer Page				
Authorized Resellers are designated to receive payment directly?	Yes				
Cal 133 Compliance:	Yes				
Inside Delivery Cost as % of Final Price:					
	Downstate	Upstate			
	23.0%	19.0%			
Delivery (ARO):	90 Days ARO				
Minimum Order:	None				
Will honor orders for less than the minimum order?	N/A				
Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice?	Yes				
Accepts NYS Procurement Card for orders not to exceed \$15,000	Yes				
If no, what limit(s) for NYS Procurement Card?	Yes				
Additional Discounts for Procurement Card? (%):	No				
Restocking Fee (% of net price):	No Restocking Program				
Manufacturer's Warranty: Steelcase; Steelcase and West Elm Co-Developed Products	Limited Lifetime				
Manufacturer's Warranty: Steelcase QtPro	5 Year Limited				
Manufacturer's Warranty: Coalesse	10 Years unless listed otherwise				
Manufacturer's Warranty: Steelcase and West Elm Licensed Products	5 Year Limited				